

# Dealer Details

A newsletter from  
Oregon Department of Transportation,  
DMV Business Regulation Section

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## OREGON DEALER ADVISORY COMMITTEE (ODAC)

The membership of ODAC welcomed new member Mary Ann Trout of Hillsboro Auto Wrecking. Mary Ann replaced Jim Tercek of LKQ John's Westside Auto as one of the two auto recycling representatives on the committee.

The membership of ODAC and DMV offer our thanks to Jim Tercek for his years of service representing the recycler's industry.

- The meeting included discussion of financial reports, guest speaker Cheryl Pellegrini from the Oregon Department of Justice, discussion on the membership for ODAC and an update on activities of the Business Regulation Section.

The next scheduled meeting is Thursday, May 28<sup>th</sup> at DMV Headquarters.

*Clyde Carrick*  
*Dealer Details Editor*

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## **Business License Unit**

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## DEALER INVENTORY AT RISK FROM IDENTITY THIEVES

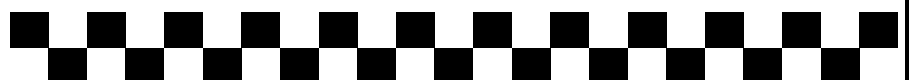
Identity theft involves stealing someone's personal identity information, such as name, address, birth date, social security number, credit card numbers and driver's license number. Criminals who steal this personal information are using it to commit vehicle theft scams as well.

A tactic is to purchase or lease luxury vehicles from dealerships. The criminal completes the ownership paperwork using a stolen identity, leaves the dealership with the stolen vehicle, and makes the first payment on a stolen or bogus credit card containing another person's identity. Because of the high sales commissions on luxury vehicles, your sales staff may be involved in the scam as well.

Once the vehicle is in their possession, identity thieves can use the vehicle to commit other crimes or illicit activities, sell the vehicle, or strip the car and sell it for its parts. Dealership owners need to establish safeguards and guidelines for their sales staffs to avoid these scams. High-volume dealerships are more likely to be targeted by identity thieves, but all dealers need to be alert to unusual transactions.

If you have any additional questions, contact me at (503) 945-5283.

*Chris Ratliff*  
*Business Regulation Section Manager*



## SPECIALTY AND GROUP PLATES

As of January 1, 2004, DMV no longer issues Salmon, Crater Lake, Cultural, or group plates for motor homes or travel trailers. If a customer wants to transfer existing plates to another vehicle, please use the following to determine which plates can and cannot be transferred without converting to custom registration:

### **Plates that must be converted to custom in order to transfer (6 digits or less):**

Motor Home & Travel Trailer – Group plates  
Motor Home – Ham plates (on Salmon, Crater Lake and Cultural backgrounds)  
Passenger- Oregon Trail

\$50 custom plate fee + \$6 plate transfer fee.

### **Plates that may be transferred without converting to custom (7 digits):**

Motor Home, Travel Trailer & Camper - Oregon Trail  
Motor Home & Travel Trailer - Salmon, Crater Lake, Cultural

\$6 plate transfer fee

Plates issued with Salmon, Crater Lake, Cultural backgrounds or group plates that are already custom registration would simply be transferred, since they are already custom plates.

If you have any questions regarding these changes, please call DMV Customer Assistance at 503-945-5000.

*Debi Mercer*  
*Vehicle Programs*

## DMV WEBSITE CHANGES

DMV customers can now change their address or renew their vehicle registration online, unless the vehicle is subject to DEQ inspection. The customer must have a registration renewal notice from DMV and their insurance information to renew online. Registration fees can be paid with a credit card that contains either a VISA or MasterCard logo. Customers can access these services at [www.oregondmv.com](http://www.oregondmv.com), 24 hours a day, 7 days a week.

*Vehicle Programs*

## IMPORTANT ANNOUNCEMENT

**Look in your mailbox for an important announcement from DMV Business Licensing regarding an increase in the required face amount of your dealer bond.**

*Business Licensing Unit*

## DEALER HANDBOOK CHANGES

The April 2004 revision of the Title and Registration Handbook is available to view, print or copy at DMV's web site at [www.oregondmv.com](http://www.oregondmv.com). This revision updates the January 2004 Handbook.

If you maintain a printed copy of the Handbook, print the revised Cover Page and Chapters listed below. Remove the previous version of these pages and insert the revised pages into your Handbook.

Chapter J – Security Interest Perfection. The phone number for TOD Finance on page J-4 has been corrected to (503) 986-3960.

Chapter K – Damaged/Totaled Vehicles. Now includes an example of the new (January 2004) Oregon Salvage Title Certificate.

Chapter L - Registration. New information on plate transfers.

Chapter O – Model, Makes & Body Styles. All charts have been updated.

Chapter S – Dealers. Correction to section entitled “Bond/Liability Insurance, Cancellations, & Reinstatements” (See related article in this *Dealer Details*).

Cover Page- April 2004 revision date.

DMV revises the Handbook at [www.oregondmv.com](http://www.oregondmv.com) as needed on a quarterly basis. Revisions are announced in *Dealer Details*, or you can just check for updates on the web site.

*Margaret Stephens*  
*Vehicle Programs*

## DEALER INSURANCE

Business Licensing Unit has noticed an increase in the number of dealer applications that do not have **correct** insurance coverage. We have found that some agents did not provide the dealer with the proper coverage. The insurance policy needs to show that the dealer is insured, along with all other persons who have the consent of the dealer to use or operate vehicles manufactured, owned or maintained by or under the control of the dealer.

It is important for dealers to verify with their insurance agent that proper coverage is in place. Additionally, DO NOT assume your agent faxed or mailed in your insurance form. We recommended you contact the Business Licensing Unit to verify the policy information has been received and is correct.

## LOCATION SUSPENSIONS

The following dealers were suspended for moving their place of business without obtaining a corrected dealer certificate and violating dealer location regulations:

Name	DBA	City
Le's Homes		Florence

## UNLICENSED DEALERS INVESTIGATED

Note: PENALTY AMOUNTS AND SANCTIONS MAY NOT REFLECT NEGOTIATED SETTLEMENTS

Name	DBA	City	Proposed Amount
Shane Lee Curtis Ballard		Portland	\$25,000
Alex Shanks Jr.	DBA Shanks Maintenance Co.	Vancouver	\$25,000
Katherine Anne Wentzel		Salem	\$12,500
D.W. Smith Jr.	DBA Don's Custom Classics	Bend	\$25,000
Shimry Ann Smith	DBA Don's Custom Classics	Bend	\$25,000
Van C Draper	DBA Snake River Auto	Nyssa	\$35,000

## Licensed Dealer Penalties and Sanctions

Note: PENALTY AMOUNTS AND SANCTIONS MAY NOT REFLECT NEGOTIATED SETTLEMENTS

Dealer	City	Violations Found	Offense	Count	Proposed Amount
USA Auto Wholesale	Portland	Failure to pay consignee within 10 days	1	1	\$ 500
North Oregon Auto Sales	Portland	Failure to obtain a supplemental certificate	1	1	\$ 500
Import Auto Wholesale	Bend	Failure to satisfy interest in a vehicle within 15 days <b>Suspended 3 Years for Failure to Pay Civil Penalty</b>	1	2	\$ 2000
Auto Sales Costa Grande	Portland	False statement on title transfer or relating to transfer of a vehicle	1	3	\$ 1500
Tompkins Auto	Salem	Failure to submit title fees/application to DMV within 30 days	2	1	\$ 250
		Failure to maintain proper records	2	1	\$ 250
		Charging DMV processing fee without submitting title/registration documents to DMV	2	1	\$ 500
Eastern Oregon Trading LLC	Nyssa	Late Renewal of Dealer Certificate	1	1	\$ 100
ABCT Inc	Roseburg	Late Renewal of Dealer Certificate	1	1	\$ 100
Harmon Homes	Portland	Failure to submit fees/application to DMV within 30 days	2	3	\$ 750
		These spaces left intentionally blank			

# Licensed Dealer Penalties and Sanctions

Note: PENALTY AMOUNTS AND SANCTIONS MAY NOT REFLECT NEGOTIATED SETTLEMENTS

Dealer	City	Violations Found	Offense	Count	Proposed Amount
Yacht Spot Inc	Portland	Failure to obtain proof consignor is registered owner/lessee/SIH	2	6	\$1500
		Failure to have complete consignment in writing	2	7	\$1750
		Failure to pay consignor within 10 days of date of sale	1	3	\$1500
		Failure to provide purchaser with title documents within 30 days	2	1	\$ 250
Ree Motors	Milwaukie	Failure to satisfy interest in a vehicle within 15 days	2	1	\$1000
		Failure to obtain a corrected dealer certificate <b>Right to Apply Suspended 3 Years for Failure to Pay Civil Penalty</b>	1	1	\$ 500
Tompkins Auto	Salem	Making false statement of material fact on title application	1	5	\$ 5000
		Failure to submit fees/application to DMV within 30 days	2	9	\$ 2250
		Failure to submit fees/application to DMV within 30 days	2	1	\$ 250
		Failure to maintain proper records <b>Probation 1 year from 10/23/03-10/23/04</b>	2	1	\$ 250
Victory Wholesale	Portland	Failure to satisfy interest in a vehicle within 15 days	1	1	\$1000
		Failure to submit fees/application to DMV within 30 days	3	2	\$1000
		Failure to supply ownership documents to purchaser within 25 days	2	1	\$ 250
		Failure to maintain proper records <b>Right to Apply Suspended 3 years for Failure to Pay Civil Penalty</b>	3	7	\$3500
Power City Auto Sales	Umatilla	Failure to submit fees and application to DMV within 30 days	3	2	\$2500
		Failure to maintain records of title delivery to purchaser	2	3	\$ 750
		Failure to maintain records proper records	3	4	\$2000
		Failure to pay consignor within 10 days	1	1	\$ 500
		Failure to have proof consignor is registered owner/lessor/SIH	2	1	\$ 250
		Failure to follow proper procedure when issuing temporary registration permits	2	13	\$ 650
		Issuance of temporary registration permits when submitting combined title/registration application to DMV <b>Suspended 3 Years Failure to Pay Civil Penalty</b>	2	4	\$ 200
Bridge City Motorsports	Wilsonville	Late renewal of dealer certificate	1	1	\$ 100
Lancaster Motors	Salem	Failure to submit fees/application to DMV within 30 days	2	1	\$ 250
Metro Auto Wholesale	Portland	Failure to satisfy interest in a vehicle within 15 days	1	2	\$ 2000
USA Auto Wholesale	Gresham	Failure to supply ownership documents to purchaser within 25 days	1	1	\$ 250
		Charging a title/registration processing fee without submitting title documents to DMV	1	1	\$ 250

